# **Awkward Agent®**

### **BLOOD DRIVE (COMMUNITY)**

January is National Blood Donor Month. Help save lives by hosting a blood drive in your community. As a blood drive coordinator, you'll bring people together, show leadership, and create goodwill. To get started, contact your local blood bank or the Red Cross about being a host. They'll explain how the process works and give you the guidance you need to plan your event. As a host, you'll be responsible for securing a location, recruiting volunteers to help with scheduling and donor support, and of course, getting the word out to potential donors. Your blood drive partner will provide planning assistance, recruitment tools, and all the equipment, supplies, and trained staff needed to screen donors and collect donations in a safe and professional manner. To thank your volunteers and donors, we recommend providing a small gift. Consider engaging community partners to help with this effort by providing them with exposure at your event. Contact a local restaurant to provide food for volunteers or a bakery to provide cookies for donors. You could also feature a raffle and give away prizes for local restaurants, spas, or sports and entertainment venues.

### -WHO TO INVITE —

Anyone over the age of 17 who weighs at least 110 pounds and is in generally good health may be eligible to donate blood. Get the word out to everyone you know and encourage people to sign up and help save a life.

### TIMING -

We recommend hosting your blood drive in observance of National Blood Donor Month in January. The winter can be a difficult time of year to collect enough blood products to meet the needs of patients. Oftentimes blood drives are cancelled because of inclement weather and seasonal illnesses. That's why this is such a great time.

### VENUE —

We recommend securing a location with a large open room (cafeteria, conference room, church, school gym). You'll also need an area where donor interviews can be conducted in a private and confidential manner. If there are other agents in your office interested in participating, consider teaming up and hosting at your brokerage firm.

#### -AGENDA -

Your blood drive partner will help guide this event which is likely to flow like this:

- 1. Check In
- Screening
- 3. Blood Donation
- 4. Relax and Have a Snack
- 5. Thank You

### WHAT YOU NEED -

### **Supplies**

Tables (for food and beverage)

Chairs

Table coverings

Red and white balloons

Balloon weights

Curling ribbon (for balloons)

Tape

Scissors

Beverage cooler (to keep drinks chilled)

Bags of ice

Baskets or platters (to hold packaged snacks)

Treat bags

Gable boxes (for box lunches)

Nametags (for volunteers)

Sharpies

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Raffle tickets

Raffle box

Raffle prizes

Volunteer thank you gifts

Camera or phone for taking pictures Sound system/speaker

### **Food & Drink**

After people donate blood, it's important they sit for at least 15 minutes before leaving. While they're waiting, offer donors a refreshing drink and snack.

Cookies

Granola bars

Chips

Crackers

Juice

Sports drinks

Bottled water

You'll also need to take care of your volunteers. Make sure they're well-fed by providing box lunches which may include:

Sandwich

Chips

Pasta salad

Fresh fruit

Cookie

Bottled water

**GOOD VIBES ONLY-**

### **Icebreaker**

Hosting a blood drive is a great way to get to know new people who could be future clients. Make sure you mix and mingle throughout the day, help with check-in, and visit with folks while they're recovering and show gratitude.

### Music

Music makes everyone happy and will make time go by faster while people are donating blood. Consider creating a friendly and upbeat playlist for your blood drive or tune into a Pandora station with classic hits.

### **HELPFUL TIPS -**

### Get the Word Out

We recommend advertising your event with the following:

Event flyer

Banner

Community newsletter

Local business bulletin board posters

Social media

Email and text messages

### Collateral

Further promote your personal brand with the following:

Water bottle labels

Treat bag labels

Volunteer T. Shirts

Volunteer box lunches (stickers on outside)

Raffle box/sign

Thank You cards

Social media (post pictures and give shout outs)