# Awkward Agent®

# CORN MAZE (CLIENT APPRECIATION)

This is one time it's OK to get lost with your clients. Invite your favorite people to an evening at a corn maze. To get started, check your local listings for a corn maze near you. Book your group and ask about reserving a private area where you can have a check-in table and say hello before the event starts. Once you've got these details set, it's time to get the word out. Send a "Save the Date" card with event specifics and follow-up a couple weeks later with a formal invitation. Let people know that space is limited so it's important they RSVP early. Make sure everyone is well equipped by providing them with drawstring backpacks filled with snacks, bottled waters, and a flashlight. You may also want to feature a competition. Position yourself or a volunteer at the entrance of the maze. Write down the time that each group enters. Have a second volunteer at the end of the maze and ask them to write down the time as the group exits. After the event, calculate times and award the top finishers with a prize.

#### WHO TO INVITE -

We recommend inviting top clients and referral sources with children to this event. It's a great outing for families and one that is likely to draw a crowd. People love seasonal events like this.

#### - TIMING ——

Autumn is the perfect time to visit a corn maze (and when they're open). Pick an evening in September or October.

### -VENUE -

Check your local listings to find a corn maze near you. Simply do an online search and you'll likely find a number of options.

#### -AGENDA -

On the day of your event, have a plan to keep everything running smoothly.

- 1. Check-in
- 2. Distribute Corn Maze Tickets and Backpacks
- **3.** Explore the Corn Maze
- 4. Thank You for Coming (say goodbye at the exit of the maze)

### WHAT YOU NEED -

## **Supplies**

- Drawstring backpacks (consider branding them) Flashlights Glow necklaces Batteries (if they don't come with flashlights) Cellophane treat bags Prizes for top finishers Notepads (to record entrance and exit times) Pens Table and chairs (for check-in) Table covering
- Balloons and signage to draw attention to your check-in location Curling ribbon (for balloons) Picture frames (to frame contest photos) Guess tickets (see icebreaker) Entry box (see icebreaker) Coffee gift cards Tape Scissors Phone or camera to take pictures

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## Food & Drink

Include some festive snacks in your guest's backpacks in case they get hungry on the trail. Here are some of our suggestions.

Bottled waters Carmel apples Cookies Halloween candy Popcorn

### GOOD VIBES ONLY -

## Icebreaker

Here's a fun game you can play at check-in. It's called "Guess Which House is Haunted." Display 5 photographs. One of which is a property rumored to have ghostly activity and others that are fixer-uppers needing a lot of TLC. Ask guests to write down their guess. Award people who guess correctly with a coffee gift card. Great way for you to break the ice and chat with folks when they arrive. All you have to do is remind them to make a guess (and that you know of an amazing fixer-upper in the area).

### **Music**

With this event being in the middle of a field, it's not likely you'll be listening to music. However, if you are fortunate to reserve a private area at the venue, consider bringing a portable speaker and downloading a Halloween playlist for your guests to enjoy during check-in.

### HELPFUL TIPS

### **Get the Word Out**

We recommend advertising your event with the following:

"Save the Date" card Invitation Personal phone calls Email Text messages

## Collateral

Further promote your personal brand with the following:

Water bottle labels Treat bag labels String backpacks (consider branding them) Flashlights (consider branding them) Thank you cards Post event photos on social media and give shout outs to winners